

HELPING YOU MAKE THE RIGHT DECISION

Company Profile

2024

www.bizvision.com.au

"Welcome to BizVision, where your business buying journey begins with confidence. We are thrilled to guide you through every step of acquiring a business tailored to your aspirations and goals."

About BizVision

BizVision, established in 2018, has grown into a renowned boutique consultancy specializing in business acquisitions. Our expert team provides personalised, strategic insights to ensure our clients make informed, successful business investments.



'At BizVision, we don't just broker businesses—we build bridges to your future,' reflects our commitment to not only achieving your business goals but also supporting your long-term success."

Welcome Message



Maz Heidari
Interim-CEO

"Welcome to BizVision, your trusted partner in navigating the complex landscape of business acquisitions. We understand that buying a business in Australia is not just a financial decision, but a step towards realising your entrepreneurial dreams. Our team is committed to providing you with personalised guidance, from finding the right opportunity aligned with your values to closing the deal confidently. Join us at BizVision to embark on a smooth and successful journey into business ownership, supported by our expertise, **The Power of Data and AI**, and dedication to your goals."

Vision & Mission

Vision

To be the premier advisor for aspiring business owners, transforming the complex process of business acquisition into a streamlined, transparent journey that leads to successful entrepreneurship.

Mission

Our mission is to empower future business owners by offering bespoke brokerage services, data-driven, comprehensive support, and expert insights, ensuring each client not only acquires a business but secures a foundation for lasting success





Our Impact

Achievements in Business Excellence

APR 2024

254

Happy Clients

APR 2024

932

Business valuation

APR 2024

$263 mil

Total Value Transacted

BizVision has successfully guided 254 clients in acquiring businesses aligned with their goals, valued 932 businesses using detailed big data analysis, and facilitated transactions totaling $263 million, with one in five businesses being exclusive, off-market deals. This scale of success was made possible by leveraging the power of big data and AI technologies proprietary to BizVision sister company.

"Our consultants typically help clients save between 7% and 13% on the purchase price of a business."



Our Services

Business buyers

Searching Businesses: Assisting clients in finding the right business, including access to off-market opportunities.

Negotiating Leases: Securing favorable lease terms that align with business revenues.

Managing the Process: Ensuring a win/win outcome for both buyers and sellers, while maintaining clear communication among all parties involved.

Financing Options: Helping clients secure financing through our partnering service providers, including vendor finance options.

Business Valuations: Providing independent valuations to inform buyers of the true value of potential business purchases using our AI solution.

Business Surveying: Verifying business performance through various investigative methods to ensure accurate reporting of sales and operations using big data and ATO public data.

For more information about our pricing tiers, contact us or visit our website for details.

Our Services

Franchisors

Harness the power of location analytics, big data, AI, and data-driven insights with our tailored services for franchisors. We provide sophisticated tools for site selection, revenue forecasting, and competitor analysis, ensuring you can strategically expand your franchise with confidence. Our solutions are designed to optimise your operations and market presence, offering customised support that adapts to regional dynamics and consumer behaviors.

Location Strategy: Utilising big data and AI to select optimal site locations based on traffic patterns, demographic trends, and competitor presence.
Revenue Forecasting: Offering predictive analytics tools to forecast potential revenue at different locations, helping to inform decision-making.
Competitor Analysis: Using data analytics to provide insights into competitor locations, performance metrics, and market share.



Weekly Insights Tool

FREE

Explore the landscape of business opportunities with our Weekly Market Insights Tool. This indispensable resource consolidates listings from multiple platforms and broker websites, providing a comprehensive snapshot of current asking prices for businesses across Australia. Updated Weekly, our tool delivers crucial data, enabling prospective buyers to understand pricing trends and make well-informed decisions in today's dynamic market.

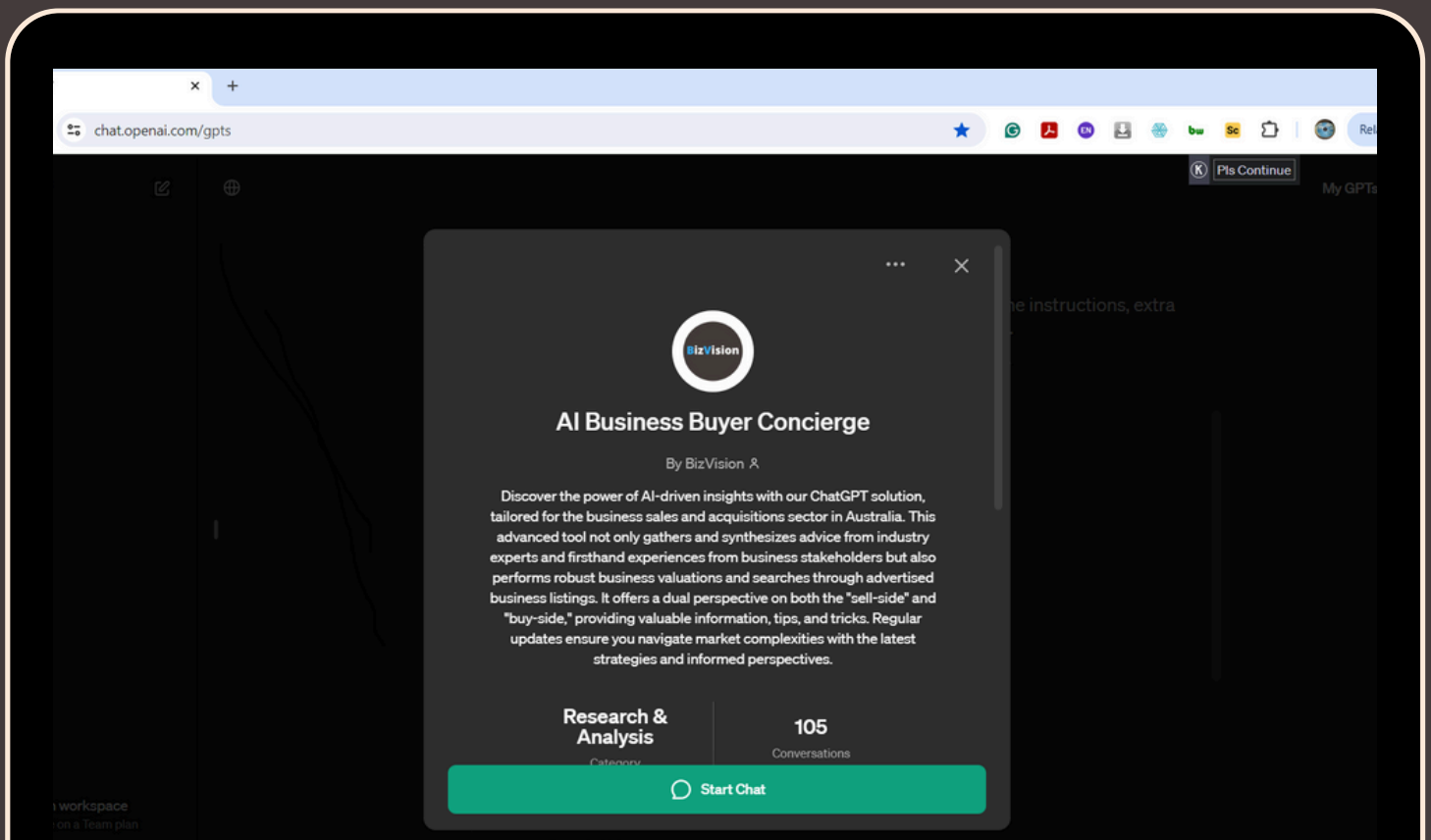


location2	Cleaning & Maintenance	Commercial Services	Food & Drink	Health, Beauty & Fitness	Miscellaneous	Personal Services	Retail	Total
Melbourne - Greater	443	705	3196	462	130	254	1145	6335
Sydney - Greater	264	643	1242	396	85	226	446	3302
Brisbane - Greater	164	435	439	214	34	141	232	1659
Regional NSW	150	318	410	127	88	105	263	1461
Regional Victoria	141	205	451	81	42	59	290	1269
Perth - Greater	104	244	305	147	46	99	128	1073
Regional QLD	105	278	210	72	46	69	164	944
Adelaide - Greater	151	135	141	64		84	82	657
Gold Coast	77	158	157	72	16	32	97	609
Sunshine Coast	57	93	108	43	13	25	50	389
Central Coast	29	61	64	19	10	17	36	236
Regional WA	26	73	51	8	19	14	27	218
ACT	27	51	48	25	9	19	26	205
Hobart - Greater	23	36	33	12	9	6	23	142
Regional TAS	15	26	18	9	9	9	45	131
Regional SA	17	34	22	9	12	3	23	120
Darwin - Greater	20	28	24	8	3	6	13	102
Regional NT	5	8	7	4	2		5	31
Total	**1818**	**3531**	**6926**	**1772**	**573**	**1168**	**3095**	**18883**

EXCLUSIVE

AI Advisor Business Insights

Access the collective wisdom of over 100 financial advisors, valuators, and business brokers with our AI Business Buyer Concierge solution. This powerful tool integrates advanced AI technology to streamline your business buying process, offering personalised guidance from discovery to negotiation. With it, you can accurately value businesses and learn strategic negotiation techniques, and insights to stay ahead in the dynamic market. Embrace this smarter approach to achieve your business goals with our comprehensive, AI-driven support.



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